



Having Trouble Getting Paid for Your Produce?

**Attend the PACA Presentation . . .
Thursday, February 9, 2017 – Raisin' Cane Farm
3350 Newsome Road, Valdosta, GA 31606**

10:00 AM – Registration

10:30 AM – Presentation

12:00 PM – Lunch (hosted by sponsors)

**Call Echols County Extension Office by Feb. 7 to reserve a seat!!
229-559-5562 - Space is Limited**

**Speaker: Travis Hubbs, Assistant Regional Director
USDA PACA Division**

Topics to be covered:

- How PACA assists to get growers paid for their fruits and vegetables
- Explanation of Trouble Sheets
- Discussing contract terms (FOB, Delivered, Consignment, Open Price) and the liabilities that come with each
- USDA Inspection interpretation guidance
- Good delivery guidelines and how they may affect your contracts
- The PACA Trust, and how it can elevate growers to being secured creditors with priority status if their customers file bankruptcy

Program Organizer: Justin Shealey, Echols County Extension Coordinator

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